



M&M[®]
MILTZER & MÜNCH

The Militzer & Münch Group - Facts



1880
Founded in Hof,
Germany



2,200
Employees



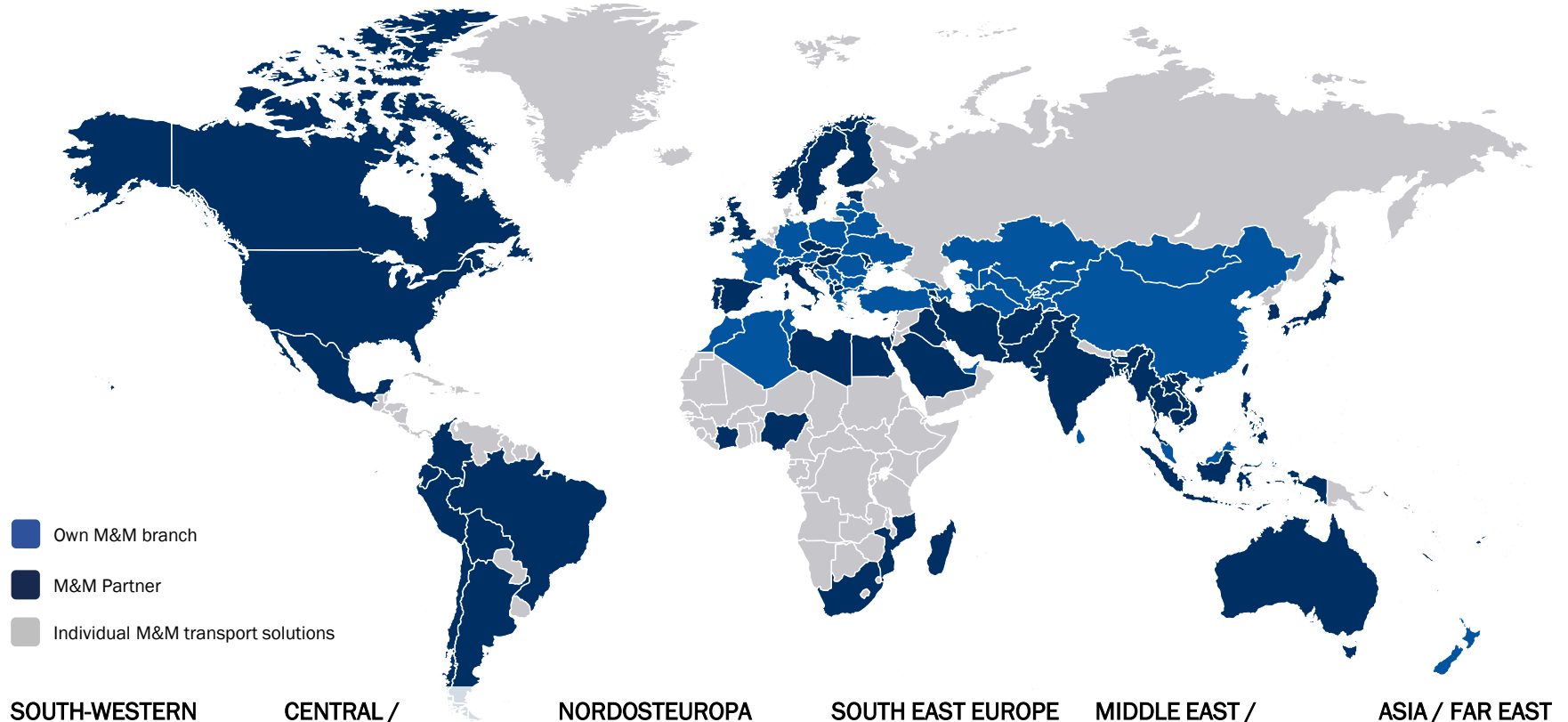
via
30
Countries



via
100
Branches



130,000
sqm
Warehouse &
Terminal



SOUTH-WESTERN EUROPE / MAGHREB

Algeria
France
Morocco
Tunisia

CENTRAL / EASTERN EUROPE

Germany
Latvia
Lithuania
Poland
Austria
Switzerland

NORDOSTEUROPA

Belarus
Ukraine

SOUTH EAST EUROPE

Bosnia & Herzegovina
Bulgaria
Greece
Montenegro
Romania
Serbia

MIDDLE EAST / CENTRAL ASIA

Azerbaijan
Georgia
Kazakhstan
Kyrgyzstan
Mongolia
Tajikistan
Turkey
Turkmenistan
Uzbekistan
UAE

ASIA / FAR EAST

China
Malaysia
Sri Lanka
New Zealand

In the best of company

Militzer & Münch was founded in 1880 in Hof, Germany. Today's M&M Militzer & Münch International Holding AG (MMIH), part of the Swiss registered TransInvest Holding AG, has its headquarters in St. Gallen, Switzerland. It combines 45 active subsidiaries, 1 associated company and 4 branches or delegation offices operating in 30 countries.

TRANSINVEST GROUP

With its subsidiaries, the TransInvest Group offers comprehensive services in the field of logistics as well as financial, real estate and consulting services.

INTERRAIL GROUP

The InterRail Holding Group specialises in international rail transport - especially along the Eurasian corridor.

Our corporate values

Sustainable profitability is of great importance to Miltzer & Münch. We therefore always take social and ecological aspects into account in our daily decisions. Our transport routes are efficient and resource-saving.

Security in logistics is a decisive criterion for smooth supply chain management. This applies to occupational and transport safety, as well as to data and information security. With different measures, Miltzer & Münch is constantly working on adapting the international supply chains to the increasing demand for security.



Miltzer & Münch is committed to an internal code of conduct, which is a binding basis for the actions of all our employees.

It is the very own responsibility of all Miltzer & Münch managers and employees to "do the right thing" - a responsibility that cannot be delegated.

Our quality management is an important instrument to proactively steer Miltzer & Münch's further development and to optimise processes for the benefit of our customers. Uniform, group-wide quality guidelines, internal training and audits ensure a high level of service and form the basis for certification according to the ISO 9001:2015 standard.

The M&M DNA in a nutshell

The M&M management structure

- Militzer & Münch's companies are independent entities; they still live the spirit of a family business, which makes them very responsive and increases availability for customers.
- The Group Management, consisting of the Regional Managing Directors, the Business Unit Managers (currently only Air & Sea) and the CFO, who also acts as spokesperson for the Group Management, sets the overall strategy and manages operations and investments. Ultimate responsibility lies with the MMIH Board of Directors.
- The head office in St. Gallen provides support in the central functions of HR, QM and IT as well as in controlling and all other matters that are legally sound and binding.

The M&M Policy

- The Group Code of Conduct postulates a culture of compliance, environmental awareness and non-discrimination. We comply with all laws, including all sanctions and trade restrictions. Therefore, we do not transport goods that are banned worldwide or for which trade restrictions exist. For ethical reasons, we do not transport weapons, weapon parts, including sporting weapons and ammunition.
- ISO-certified business standards are enforced, while local management and staff guarantee customer and market proximity. Intra-group cooperation within the M&M network enables the use of synergy effects and is thus a valuable asset.

The M&M Strategy

- **The M&M vision:** M&M professionals provide the best forwarding solutions in demanding markets.
- **The M&M mission:** We stick to our promises - uniqueness, customer orientation, employee orientation, regional coverage, family business, responsibility.
- **The M&M values:** LOYALTY, INTEGRITY, RESPECT.
- **The M&M strategy:** focus on the growth path, profit counts, pioneering again, me and the team, competence first, M&M: really known.
- Guided by our values and based on our promises, we fulfil our mission and bring the corporate strategy to life.

M&M Germany - Our locations

M&M Militzer & Münch GmbH Mode of transport: truck, rail

- Bad Reichenhall
- Berlin
- Eichenzell
- Hof/Saale
- Nuremberg
- Stockstadt
- Stuttgart

M&M air sea Cargo GmbH Mode of transport: air, sea, rail

- Berlin
- Düsseldorf
- Frankfurt
- Hamburg
- Munich
- Nuremberg
- Stuttgart

M&M German Holding GmbH Administration

- Hof/Saale

MMcom IT

- Hof/Saale

Our partners

On the road: CargoLine

The CargoLine network comprises around 80 high-performance forwarding and logistics companies. In addition to general cargo transports, the network also offers distribution, procurement and contract logistics solutions.

Air and sea freight: globally networked

As an official IATA agent and independent NVOCC, Miltzer & Münch has built up a worldwide network of its own offices and partner agencies.

History - the most important milestones

1880 - 1990s

- **1880** - Foundation of Militzer & Münch
- **1949** - M&M Hof becomes an IATA agent
- **1953** - M&M becomes FIATA member
- **1980** - [100th anniversary](#); 47 offices at home & abroad; 1300 employees; Foundation of M&M AG in St. Gallen, Switzerland
- **1986** - [Foundation of M&M Militzer & Münch International Holding AG in St. Gallen, Switzerland](#)
- **1989** - Foundation of M&M air sea cargo Service in Germany
- **1990-97** - Expansion abroad: Opening of branches, subsidiaries and warehouses in Western/Eastern Europe, Central Asia / CIS, China and the Maghreb.

2000 - 2018

- **2001** - [Integration of the M&M Group into TransInvest Holding AG in St. Gallen, Switzerland](#)
- **2009** - M&M joins CargoLine
- **2011** - First certification of the M&M Group according to ISO 9001: 2008
- **2013** - 20th anniversary of M&M Kazakhstan, M&M Ukraine and M&M Belarus
- **2014** - 20th anniversary of M&M China and M&M Turkmenistan
- **2015** - [M&M Switzerland celebrates 35 years](#). Rail transports from Yiwu, China, to Duisburg, Germany
- **2016** - New customs terminal in the Tangier Free Zone. New website. 40 years of M&M France and 25 years of M&M Poland. M&M becomes exclusive partner of myAirCargo in Europe.
- **2018** - M&M establishes national company in Sri Lanka. M&M expands network in Germany. Rail transports from Duisburg to Wuhan. M&M Group is DIN ISO 9001: 2015 certified.

2019 - 2022

- **2019** - New terminal in Paris (storage area: 20,000 m²); foundation of M&M Militzer & Münch Transport & Logistics DOO in Serbia
- **2020** - [1 April 2020: 140 years of Militzer & Münch](#). New logistics terminal in Belarus. 50 years of Greece. Foundation of M&M Vienna
- **2021** - The first truck transports Europe - China and back. The first M&M block train from China to Germany. Foundation of M&M Malaysia. 30 years Militzer & Münch Bulgaria & 35 years France. New company in Bosnia and Herzegovina and Montenegro. Environmental certificate (ISO 14001:2015) for M&M Germany.
- **2022** - Expansion of presence in China. M&M establishes a national company in New Zealand. GDP certification for M&M Germany. 40 years of Switzerland, 30 years of Belarus, 25 years of Uzbekistan, 25 years of Turkmenistan, 25 years of Turkey and 15 years of Dubai. CargoLine Quality Award 2021 for Bulgaria and Latvia.
- [More](#)

Certifications

ISO:9001



ISO:14001



AEO



SQAS



GDP



M&M GDP Pharma Hubs - a growing network

EU-GDP certified Pharma Hub Frankfurt

- Gateway for worldwide transports
- Air freight solutions from FRA, HAM, DUS, BER, NUE, STR and MUC
- Sea freight solutions via Hamburg and other ports
- Rail freight solutions from Europe to China and back
- Use of GDP-compliant reefer containers

EU-GDP-certified pharmaceutical hub Hof

- Truck transports to Europe, CIS countries, Maghreb/MENA countries
- Rail transports from Europe to Central Asia and Turkey and vice versa

Nodes of the M&M Group

- The entire M&M network is able to provide support in handling medicines and health products.
- Other GDP locations of M&M are Warsaw, Dubai, Bucharest and Rome
- Our network with reliable partners is constantly growing
- The aim is to offer our customers global coverage.

PERFORMANCE



Land transport



Air freight



Sea freight



Rail traffic



Projects



Value added services



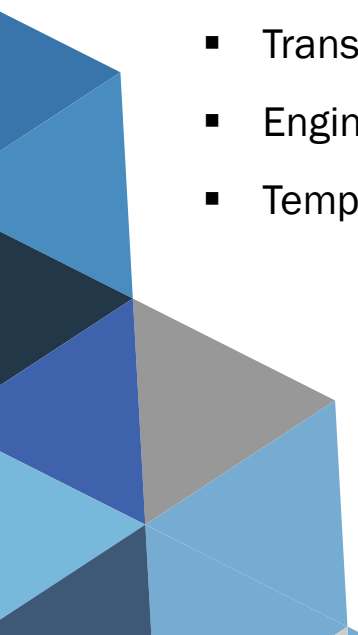
M&M special solutions for industry



M&M Aviation

- 24/7 AOG Service NFO & OBC
- Air freight consolidations for station supply
- Storage & Distribution
- Transport of dangerous goods
- Engine transports & customs clearance
- Temperature sensitive cargo

M&M Pharma & Healthcare

- GDP certified quality system
 - Temperature-controlled air, sea, road and rail transports
 - 24/7 urgent spare parts/medication deliveries
 - Consulting & Lane Risk Assessments
 - Medical care for many war and crisis areas
- 



LAND TRANSPORT

Our core markets

- Maghreb
- South East Europe
- Turkey
- Central Asia



MAGHREB: TUNISIA, MOROCCO, ALGERIA - Most important partner for North Africa

Tunisia

- Branches in Rades, Sousse, Sfax and Tunis
- Own customs terminals in Rades and Sousse
- Certification :ISO 9001:2008

Morocco

- Branches in Casablanca, Tangier/Tanger Med (Port Center) and Nouaceur (warehouse only)
- Own customs terminals
- ISO 9001:2008 certification
- OEA Certificate (Authorised Economic Operator) - Safety and Security Status from Moroccan Customs

Algeria

- Branches in Algiers, Oran and Bejaia

Our network in North Africa

Tunisia

- Weekly groupage departures EXP/IMP with own M&M box trailers
- LTL / FTL several times a week
- Hazardous goods transports, tarpaulin trailers, thermo trucks as well as hanging garments on request
- Deliveries in Tunisia
- Own transshipment warehouses in Tunisia and Germany
- Sea freight FCL/LCL and air freight

Morocco

- Weekly groupage departures from/to Germany with our own M&M suitcase trailers
- LTL / FTL several times a week
- Transport of dangerous goods
- Deliveries in Morocco
- Own transshipment warehouses in Morocco and Germany
- Sea freight FCL/LCL and air freight

Algeria

- Weekly groupage departures from M&M Vitrolles with groupage containers to Algiers and Oran
- Incoterms FOB and DAP only possible for LCL to Algiers and Oran
- At FCL, destinations Ghazaouet, Skikda, Annaba, Bejaia and Djen Djen can be served
- Hazardous goods transports (shipment every 2 weeks)
- Transport from Germany to Marseille by truck. FCL ex shipper in DE
- Sea freight FCL/LCL and air freight

BULGARIA, GREECE, ROMANIA – Pioneer in South-Eastern Europe

Bulgaria

- Branches in Bourgas, Varna, Plovdiv, Rousse, Sofia and Gorna Oryahovitsa
- IATA Agent, Customs Carrier Licence
- Export
 - Daily: loading throughout Germany with LTL and FTL
 - Every Tuesday and Friday: departure from to Bulgaria with groupage and LTL
- Import
 - Every Friday/Saturday: departures for groupage and LTL shipments
 - Sprinter loading according to customer requirements for urgent consignments

Greece

- Branches with warehouse in Aspropyrgos - Athens and Sindos - Thessaloniki
- Export to Athens and Thessaloniki every Thursday / Friday
- Regular departures of groupage consignments
- Daily loads of LTL & FTL from all over Germany
- Import from Athens and Thessaloniki every Friday
- Regular departures from LTL & FTL to all over Germany

Romania

- Branches in Bucharest and Timisoara
- Equipment: Tautliner and box trailer, ADR equipment, 2 drivers
- Export every Tuesday
- Import every Friday

SERBIA, BOSNIA HERZEGOVINA, MONTENEGRO - Pioneer in South-Eastern Europe

Serbia

- Branches in Dobanovci, Lapovo, Leskovac, Pancevo and Pozega
- Regular export and import in the area of LTL / FTL
- Groupage shipments as required

Bosnia Herzegovina

- Branch office in Sarajevo
- Our service: Groupage, LTL, FTL from/to Germany
- Customs formalities

Montenegro

- Branch office in Podgorica
- Our service: Groupage, LTL, FTL from/to Germany
- Customs formalities



CENTRAL ASIA AND THE CAUCASUS - Competence in all eight countries

M&M's services include:

- Weekly groupage departures
- Daily loading of partial lots & complete loads
- Temperature-controlled equipment & HazMat-equipped trucks
- Rail loading in containers or wagons
- Air freight shipments (parcel to full charter)
- Sea freight (FCL or LCL) also in combined traffic
- Intermodal transport solutions across all seaports (Baltics and China)
- Project & special shipments
- M&M customs brokers in almost all countries and destinations
- DDP delivery: possible with M&M in certain markets
- Express & Special Courier Deliveries
- M&M Dispatch Centres speak the language of your customers

CENTRAL ASIA AND THE KAUKASUS – Our network at 15 locations

Azerbaijan	1 Representative Office
Georgia	1 branch
Kazakhstan	5 branches
Kyrgyzstan	1 Representative Office
Mongolia	1 Representative Office
Tajikistan	1 branch
Turkmenistan	2 branches
UAE	1 branch
Uzbekistan	2 branches



TURKEY - Eurasia Pioneer for more than 30 years

M&M's services include:

- Locations in Istanbul, Izmir, Mersin and Bursa
- Turkey, the gateway to GE, AZ, IQ, IR, SA, UAE
- Groupage freight, partial and complete lots, partly with own equipment
- Vehicles: standard tarpaulin, mega trailer, box truck, low loader, thermo with and without ADR as well as minivans
- Truck transport via land or ferry
- Further loading options by rail, intermodal, sea and air
- Project and special shipments
- Customs clearance and warehouse logistics
- Advice on customs and foreign trade issues
- Door-to-door service
- Own logistics and transshipment centres in the EU and Turkey





AIR FREIGHT



AIR FREIGHT

M&M's services include:

- Worldwide import & export
- own consolidated transports
- Door-to-door, express/courier services incl. on-board courier
- Part and full charter
- Track & Trace / Control Tower
- Customs/document management through own branches and correspondents
- Special services: Overhead shipping (GOH), dangerous goods, time critical express shipments
- Complete logistics solutions such as warehousing, order picking and distribution
- Leading supplier in Miltzer & Münch core markets
- IATA agent since 1949



SEAWAY



SEAWAY

M&M's services include:

- FCL & LCL door-to-door worldwide, own groupage services
- Hinterland transports (pre-carriage and on-carriage)
- Handling of dangerous goods
- Innovative solutions for project cargo e.g. RoRo / break bulk / heavy lift shipments, split and full charter solutions
- Track & Trace / Control Tower
- Customs management and documentation through own branches and correspondents
- Complete logistics solutions such as warehousing, order picking and distribution
- Export packaging
- Leading supplier in Militzer & Münch's core markets



RAIL TRANSPORT

Our core markets

- China
- Mongolia
- CIS countries



RAIL TRANSPORT

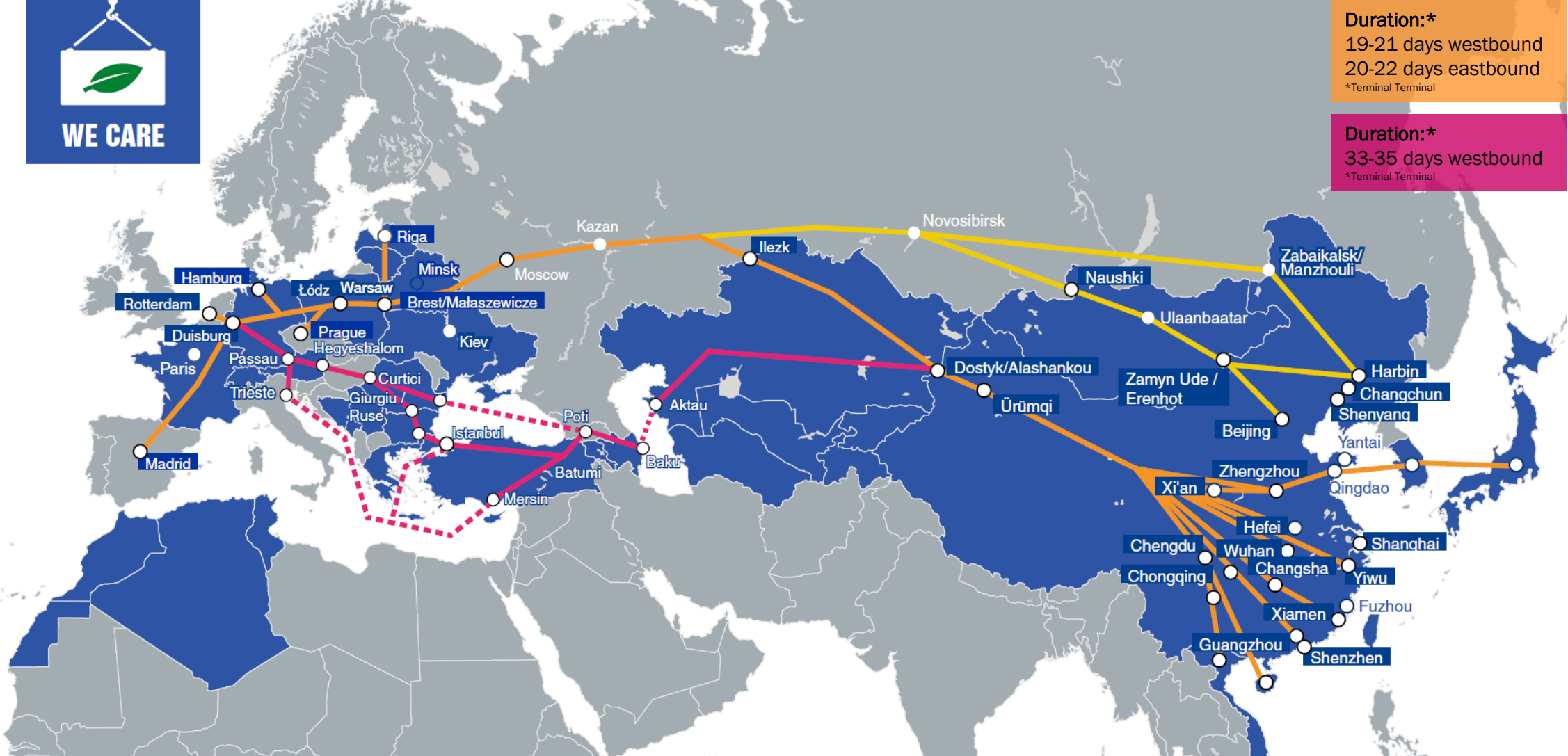
- Nationwide network with regular departures
- FCL and LCL (east- and westbound)
- Weekly M&M LCL consolidation
- Block train transports in the CIS states with own container equipment
- Block trains -> Europe - China - Europe
- Provision of containers (also refrigerated containers)
- Port transshipment to container ships
- Short terms and thus lower capital commitment
- Personal and competent support from our rail specialists
- Safe transport through reliable railway companies
- Own offices in all CIS countries, China and Mongolia
- Reliable calculation of rates/service
- Automated and daily monitoring for CIS transports
- Help with the creation of documents
- Customs clearance and document management
- Cost saving compared to air freight
- Environmentally friendly transport

BAHN: Our way to your destination



Duration:*
19-21 days westbound
20-22 days eastbound
*Terminal Terminal

Duration:*
33-35 days westbound
*Terminal Terminal





PROJECTS

Our possibilities:

- Transport of dangerous goods
- Project management
- Heavy transport
- Special transports

M&M[®]
MILITZER & MÜNCH

PROJECTS

M&M's services include:

- Turnkey complete transport solutions
- Route control & assembly supervision
- Transport Engineering
- Door-to-door projects
- Storage & Export Packaging
- Logistics Project Management
- Customs clearance & documentation
- Handling & transport of heavy lift/oversized freight
- Web-based shipment tracking
- Suppliers in the Militzer & Münch core markets



VALUE ADDED SERVICES

Our possibilities

- Transport liability insurance
- Goods in transit insurance
- Customs clearance

M&M[®]
MILITZER & MÜNCH

VALUE ADDED SERVICES: Insurance

TRAFFIC LIABILITY INSURANCE

- Scope: worldwide (subject to sanctions)
- Means of transport: all usual
- Scope of cover: The subject matter of the insurance is the liability arising from the activity, including the ancillary activities customary in the industry, as a forwarder, carrier, shipper (NVOCC), multimodal transport operator (MTO), warehouse keeper, customs broker and transshipment company, packaging company.
- Maxima:
 - Insured limit per event & year: EUR 7,500,000
 - For customs duties/customs per claim & year: EUR 500,000

GOODS IN TRANSIT INSURANCE

- Area of validity: worldwide*
- Means of transport: all usual
- Scope of cover: full cover according to declaration as well as consequential damage to goods and property, strike and riot risks, war risks for sea and air transports
- Maxima:
 - per means of transport or fire-separated warehouse
 - per claim for succession of goods/property damage

VALUE ADDED SERVICES: Customs clearance

Import:

- Import customs clearance
- Fiscal customs clearance
- NCTS dispatch note clearance (T1/T2/T-)

Export

- Export clearance (AES)
- NCTS dispatch note clearance (T1/T2/T-)
- CARNET-TIR dispatch
- Issue of movement certificates EUR.1 and A.TR

other customs services:

- Processing traffic
- Temporary imports/exports
- Intrastat
- Neutralisation
- Foreign trade consultancy
- De-registration customs warehousing procedure
- Change of custodian

INFORMATION TECHNOLOGY: IT systems

Militzer & Münch company MMcom administers the operational standard software and develops interfaces to meet special customer and country requirements.

MMcom also operates the EDI centre for communication with customers and partners.

As the Group's internal IT system house, we operate our own data centre at the Hof site and are responsible for the implementation of IT projects, IT support, IT consulting, IT security, system integration and operation, e-business and communication.

