

Region Asia / Far East



The Militzer & Münch Group – At a Glance



1880 founded in Hof. Germany



€724 million turnover in 2022



> 2,200 employees



32 countries



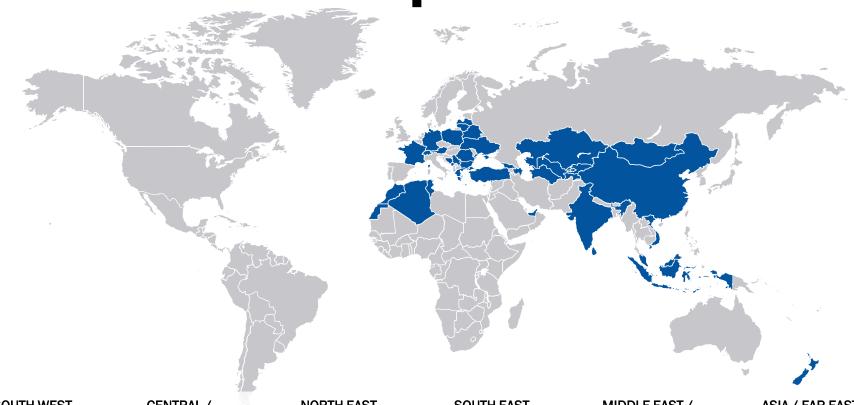
> 100 branches



200 Trucks & 300 Trailers in Belarus & Maghreb



160,000 sqm of warehouse and terminal area



SOUTH WEST EUROPE / MAGHREB

Algeria France Morocco Tunisia

CENTRAL / **EAST EUROPE**

Germany Poland Austria Switzerland

NORTH EAST EUROPE

Ukraine Latvia Lithuania

SOUTH EAST EUROPE

Bulgaria

Greece Romania Serbia Bosnia & Herzegovina Montenegro

MIDDLE EAST / **CENTRAL ASIA**

Azerbaijan (r) Georgia Kazakhstan Kyrgyzstan (r) Mongolia Tajikistan Turkey Turkmenistan UAE Uzbekistan

ASIA / FAR EAST

China Sri Lanka Malaysia New Zealand Singapore Vietnam * India * Indonesia

History – Pioneering spirit, foresight & courage

1880

Messrs. Militzer and Münch, the founders.



1930

50th Anniversary.



1953

M&M becomes FIATA member.



1962

M&M opens FRA air freight center.



1986

Founding of M&M Int'l Holding in St. Gallen, CH.



1923

First regular haulage service between Hof and Oelsnitz.



1949

M&M Hof becomes IATA agent.



1960 / 1961

First Transports to Iran. MM Delegation in Iran. Foundation of PTB.



1965

First M&M truck to Kabul, Afghanistan.



1990-1997

Opening of many new subsidiaries in Europa, Maghreb, Central Asia / CIS, China (1994).

History – Pioneering spirit, foresight & courage

1998

M&M becomes agent for FedEx in Kazakhstan.



2011

M&M Groups' first ISO 9001 certification



2015

Launches rail groupage services from Yiwu, China, to Duisburg, Germany.

2021

Opened M&M Malaysia in Kuala Lumpur

2023

Established regional head office M&M Asia Pacific in Singapore

2001

M&M integrates into TransInvest Holding in CH



2014

20-year anniversary of M&M China and M&M Turkmenistan.

2018

Opened M&M Sri Lanka in Colombo. Rail groupage Duisburg to Wuhan.



2022

Opened M&M New Zealand in Auckland.



2023

Opened M&M Vietnam in Ho Chi Minh City.

Our corporate values

Sustainable profitability is of great importance to Militzer & Münch. We therefore always take social and ecological aspects into account in our daily decisions. Our transport routes are efficient and resource-saving.

Security in logistics is a decisive criterion for smooth supply chain management. This applies to occupational and transport safety, as well as to data and information security. With different measures, Militzer & Münch is constantly working on adapting the international supply chains to the increasing demand for security.



Militzer & Münch is committed to an internal code of conduct, which is a binding basis for the actions of all our employees.

It is the very own responsibility of all Militzer & Münch managers and employees to "do the right thing" - a responsibility that cannot be delegated.

Our quality management is an important instrument to proactively steer Militzer & Münch's further development and to optimise processes for the benefit of our customers. Uniform, group-wide quality guidelines, internal training and audits ensure a high level of service and form the basis for certification according to the ISO 9001:2015 standard.



Certifications

ISO:9001



ISO:14001





AEO



SQAS



GDP



PERFORMANCE



Land transport



Air Freight



Sea Freight



Rail Traffic



Projects



Value added services





ROAD FREIGHT

- International network for groupage shipments
- Less-than-truck-load (LTL) and
- Full-truck-load (FTL) transports
- Frequent departures with fixed transit times, door-to-door services.
- Company-owned fleet and cooperation with competent partners. Standard, reefer or special high capacity equipment.
- Track & Trace reporting

- Customs clearance/documentation.
 Own offices and agents at important border crossings handle all formalities for customs and transit: import licenses, tax ID application, way bills.
- Company-owned distribution and logistics centers (over 160,000 sqm)
- Since 2009, partner of CargoLine
- Since 2013, partner of ELVIS



AIR FREIGHT

- Direct (back to back) shipments
- Consolidation services
- Sea / air solutions
- Split and full charter solutions
- Import / export, worldwide, door-todoor, express and courier services
- Track and Trace, visibility / reports

- Customs clearance and documentation by our own branch offices and agents
- Specific solutions: garments on hangers (GOH), dangerous goods shipments (DGR), emergency shipments (AOG), ship spares logistics
- Specific products: eg inbound consolidation from Hong Kong, Shanghai and other Asian origins to Eastern Europe



SEA FREIGHT

- Full container load (FCL)
- Less than container load (LCL)
- Split and full charter solutions
- Import and export, worldwide, door-to-door
- Project shipments
- Hinterland pre- and on-carriage
- Tracking and tracing, visibility and reporting

- Customs clearance and documentation through our own branch offices and agents
- Value added services such as order picking, buyer's consolidation and seaworthy packaging
- Specific products, inbound consolidation from Hong Kong, Shanghai and other Asian origins to Eastern Europe

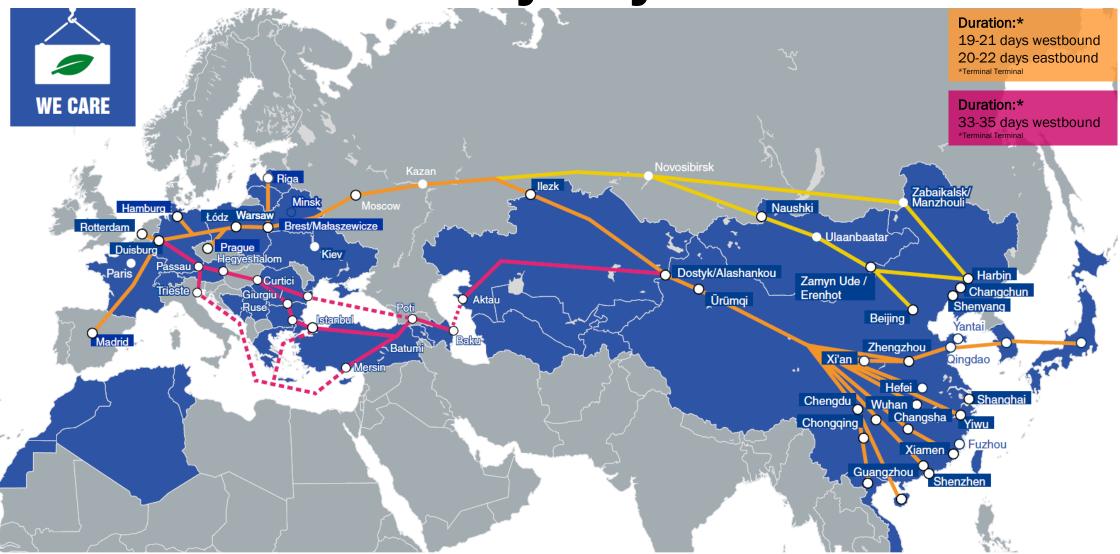


RAIL TRAFFIC

- FCL (east- and westbound)
- LCL (east- and westbound)
- Block trainsEurope China Europe
- Customs clearance and documentation management
- Area-wide network
- Personal support
- Competent staff at all our locations

- Safe and secure transport via reliable railway companies
- Short transit times and thus lower capital commitment
- Cost savings as compared to airfreight
- Environment-compatible transportation
- Regular departures

Rail Traffic: Our way to your destination





PROJECTS

- Dangerous goods
- Heavy lift cargo
- Special transports
- Project management
- Turnkey transport solutions
- Route & site surveys
- Transport engineering

- Door-to-door project services
- Warehousing & export packaging
- Logistics project management
- Customs clearance & documentation
- Heavy lift / out-of-gauge cargo handling & transport
- Web-based tracking & tracing



VALUE ADDED SERVICES

CUSTOMS CLEARANCE

Our experts have extensive knowhow and handle the entire customs clearance process for your transport.

WAREHOUSING

With over 120,000 sqm storage space, the Militzer & Münch Group offers you the perfect warehousing solution.

CONSULTING

With our broad local knowhow we offer your company comprehensive logistics consulting, and support you in establishing yourself in new markets.

M&M Asia / Far East

Transinvest Group

Comprehensive services in Logistics, Real Estate, Finance and Consulting sectors.

M&M Group

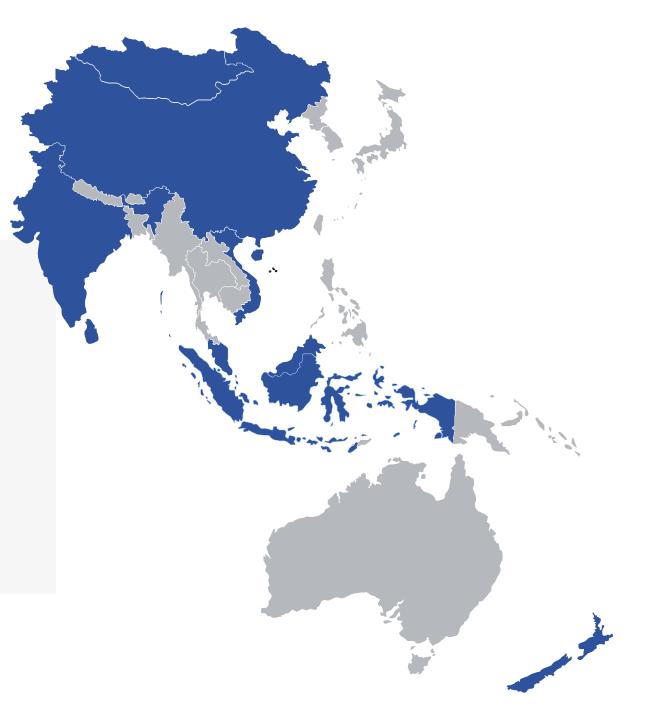
Global Freight Forwarding by road, air, ocean and rail, with a particular expertise on challenging markets.

M&M Asia / Far East

40 years in China.

Today: 150 colleagues in 18 locations / 6 countries.

Further growing fast in South East Asia and South Asia.







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